

COMPANY PROFILE

Eastgate Medical Services

About Us

Eastgate Medical Services stands as a leading distributor of medical equipment and pharmaceuticals in Doha, Qatar. We are committed to delivering innovative and reliable healthcare solutions that adhere to the highest international standards.

Our core focus is to empower healthcare providers with cutting-edge technologies and premium quality products, ultimately contributing to superior patient outcomes. Through our unwavering commitment to excellence, integrity, and the cultivation of long-term strategic partnerships, Eastgate continues to play a pivotal role in advancing the healthcare sector across Qatar and the broader region. As a key distributor of medical devices and pharmaceutical products, we pride ourselves on supplying the most prominent brands and highly sought-after products to our esteemed clientele.

Strategic Corporate Framework



VISION

To transform the healthcare landscape by serving as the most trusted and reliable bridge between global medical innovations and local healthcare providers.

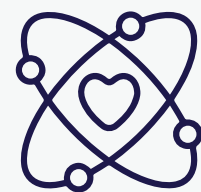


MISSION

To safeguard and enhance community well-being by ensuring the seamless, compliant supply of premium pharmaceuticals and medical equipment across all medical verticals



Strategic Corporate Framework



VALUES



Quality First

An uncompromising commitment to premium medical standards.



Reliability

Ensuring consistent support and robust supply chain integrity.



Collaboration

Cultivating long-term, mutually beneficial strategic partnerships.

Operational Structure:

Our business model is built on structured corporate governance that drives commercial success while maintaining absolute ethical standards. Eastgate Medical Services is divided into specialized business units to ensure dedicated attention to every medical vertical:

Executive Leadership:

Managed by a team of healthcare industry with deep regional insight and a proven track record in market penetration.

Specialized Business Units:

- 01

Commercial & Sales Division
- 02

Supply Chain & Logistics Division
- 03

Regulatory Affairs & Quality Assurance (QA/QC)
- 04

Biomedical Engineering & After-Sales Support
- 05

Administration & Finance



Commercial & Sales Division



Public Tenders Unit

Highly focused on managing, preparing, and bidding for large-scale government health-care contracts with Hamad Medical Corporation (HMC) and the Primary Health Care Corporation (PHCC).



Medical Equipment, Consumables Unit

Field specialists managing high-value surgical, orthopedic, spine, and cardiovascular product lines.



Pharmaceuticals Unit

Sales reps managing day-to-day B2B orders with governmental hospitals.



Aesthetics Specialists

Product managers dedicated to your specialized beauty, contouring, and energy-based portfolios.

02

Supply Chain & Logistics Division



Procurement & Foreign Import Unit

Manages relations with international partners, handling shipping lines, letters of credit, and customs clearance at Qatari ports.



Inventory & Warehouse Operations

Oversees the storage facilities.



Distribution Fleet Management

Organizes the daily routes of your local delivery vehicles to ensure secure, rapid transit to medical sites.



03

Regulatory Affairs & Quality Assurance (QA/QC)



MoPH Liaison Desk

Exclusively handles product dossiers, medical device classifications, and swift approvals with the Qatar Ministry of Public Health.

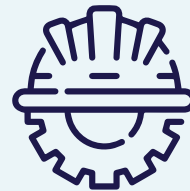


Quality Compliance Team

Monitors workflows to verify the facility constantly meets ISO standards.

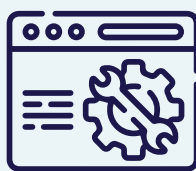
04

Biomedical Engineering & After-Sales Support



Field Service Engineers

Manufacturer-trained technicians handling precision site setup, pre-installation checks, and user training for hospitals.



SLA Support Team

Handles round-the-clock preventive maintenance (PPM) and rapid emergency fixes to keep up time high for critical care clients.

05

Administration & Finance

Finance Department

Handles accounts payable to overseas brands, monitors long-term billing agreements with local private clinics, and structures bank guarantees for large tenders.



Human Resources & General Admin

Manages specialized medical staffing, corporate office logistics, and internal governance.



Market Footprint & Client Sectors

Eastgate Medical Services possesses deep market penetration across both the public and private sectors in the State of Qatar:

Public Sector

A trusted partner executing large-scale healthcare tenders for Hamad Medical Corporation (HMC) and the Primary Health Care Corporation (PHCC).

01

Private Sector

Supplier of choice for premium private hospitals, polyclinics, diagnostic laboratories, and specialized aesthetic centers.

02

Military & Institutional

Authorized provider of medical solutions to state, military, and corporate healthcare centers.

03

Core Objectives

At Eastgate Medical Services, our strategic objectives are designed to reinforce our leadership in the medical distribution sector and to consistently exceed the expectations of our partners and clients:



Market Leadership

To maintain and expand our position as a premier distributor of medical and pharmaceutical products in Qatar and the GCC region.

Innovation & Technology Adoption

To continuously introduce cutting-edge medical technologies and innovative solutions that enhance patient care and operational efficiency for healthcare providers.

Strategic Partnerships

To foster and grow strong, mutually beneficial relationships with global manufacturers and local healthcare institutions.

Customer Satisfaction

To ensure unparalleled satisfaction for our clients by providing exceptional products, timely delivery, and responsive support.

Operational Excellence

To optimize our logistical and operational processes to ensure efficiency, reliability, and cost-effectiveness in all our services.

Why Choose Eastgate Medical?

Choosing Eastgate Medical Services means partnering with a leader committed to excellence and innovation in healthcare distribution. Here's why we are the preferred choice:

Unrivalled Product Portfolio:

Access to a diverse range of high-quality medical equipment from world-renowned manufacturers.

Expertise & Experience:

A team of dedicated professionals with deep industry knowledge and a commitment to understanding and meeting client needs.

Robust Logistics & Supply Chain:

Efficient and reliable distribution networks ensuring timely and safe delivery of critical medical supplies across the region.

Commitment to Quality:

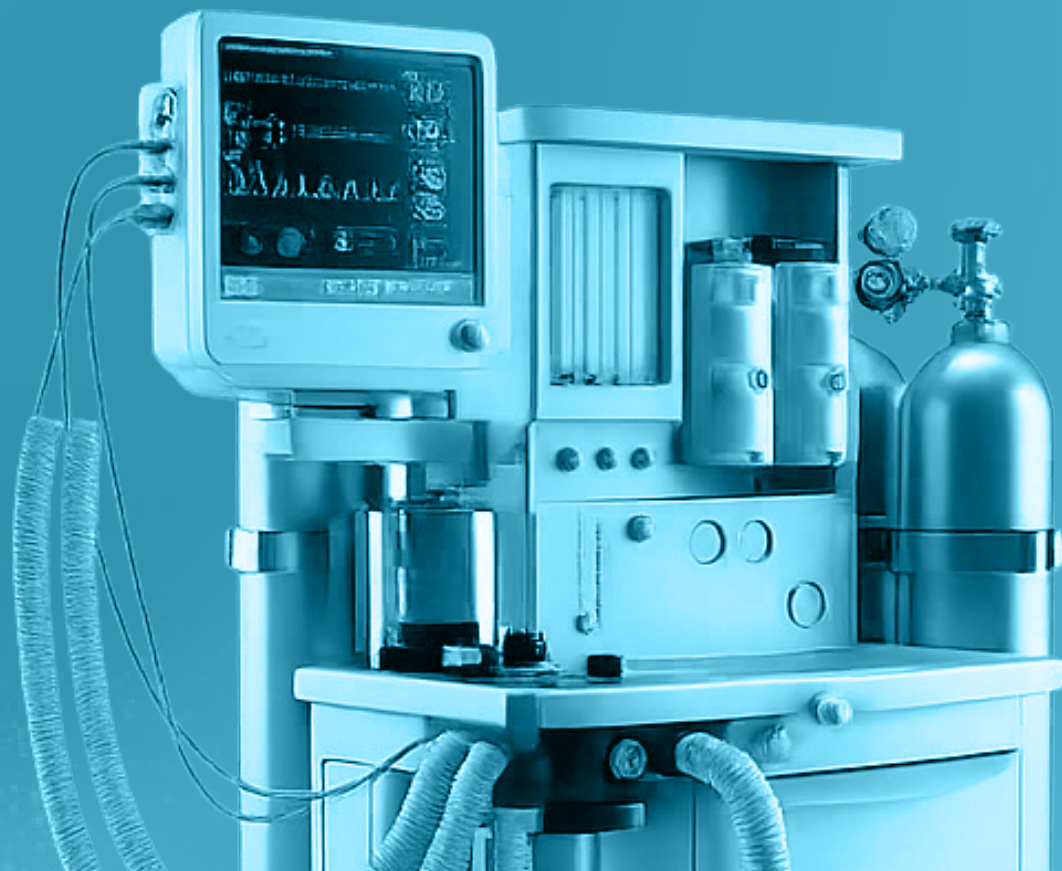
Adherence to the highest international standards in product selection, storage, and delivery, ensuring patient safety and product efficacy.

Customer-Centric Approach:

A focus on building long-term relationships through personalized service and comprehensive support.

PRODUCTS AND SOLUTIONS

Eastgate Medical Services offers a comprehensive portfolio of advanced medical products and solutions, meticulously designed to meet the diverse needs of the healthcare industry:



01 — MedTek

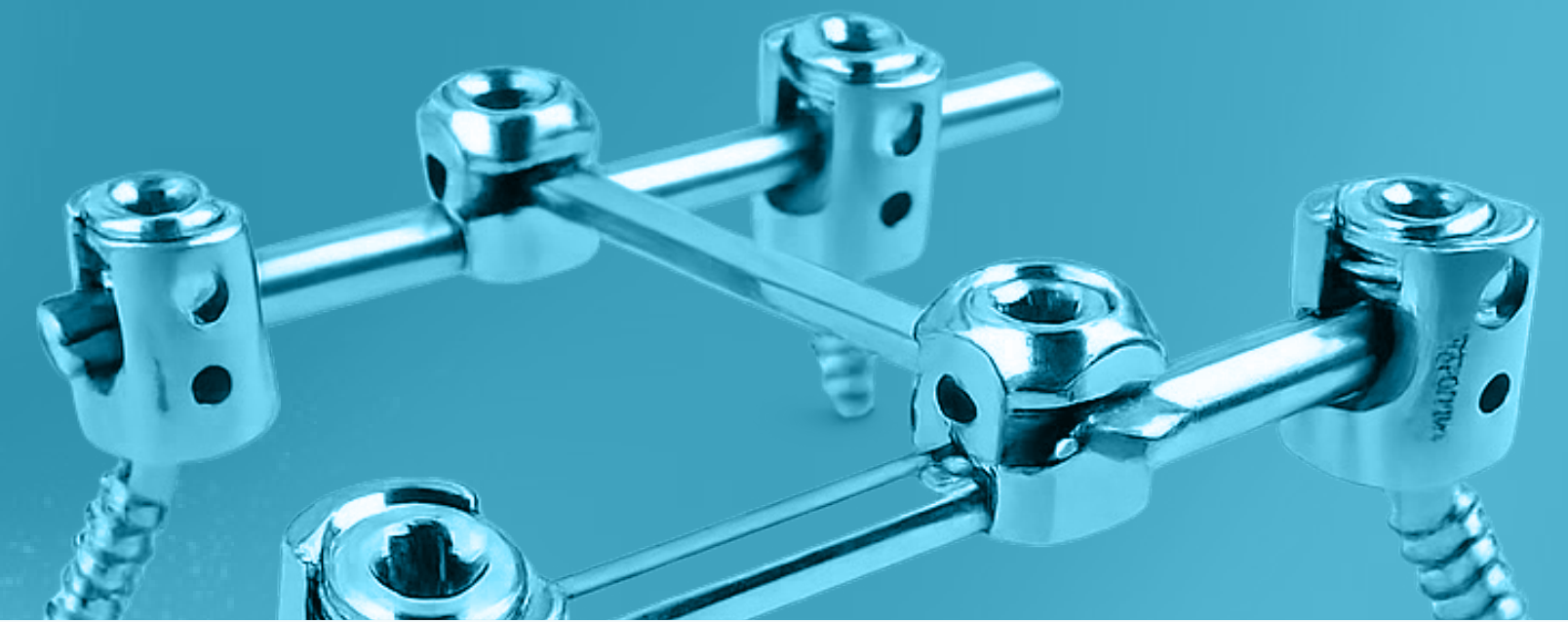
We provide integrated solutions for hospitals and clinics, emphasizing superior quality, unwavering reliability, and optimal patient results. Our offerings span from advanced wound management to critical care support, ensuring the highest standards of healthcare delivery.

OUR PRODUCTS:

- | | | |
|----------------------------|----------------------------------|--------------------------|
| Respiratory and Anesthesia | Fluid management | Surgical Consumables |
| OR disposable | Gynecology | Stoma and wound care |
| Urology | infection and prevention control | Rare disease diagnostics |

PRODUCTS AND SOLUTIONS

Eastgate Medical Services offers a comprehensive portfolio of advanced medical products and solutions, meticulously designed to meet the diverse needs of the healthcare industry:



02 — Orthopedic, Spine & Trauma

We deliver advanced orthopedic and trauma solutions, focusing on bone fixation, reconstructive surgery, and surgical precision. Our products in this domain are engineered to enhance recovery and significantly improve patients' quality of life.

OUR PRODUCTS:

Trauma

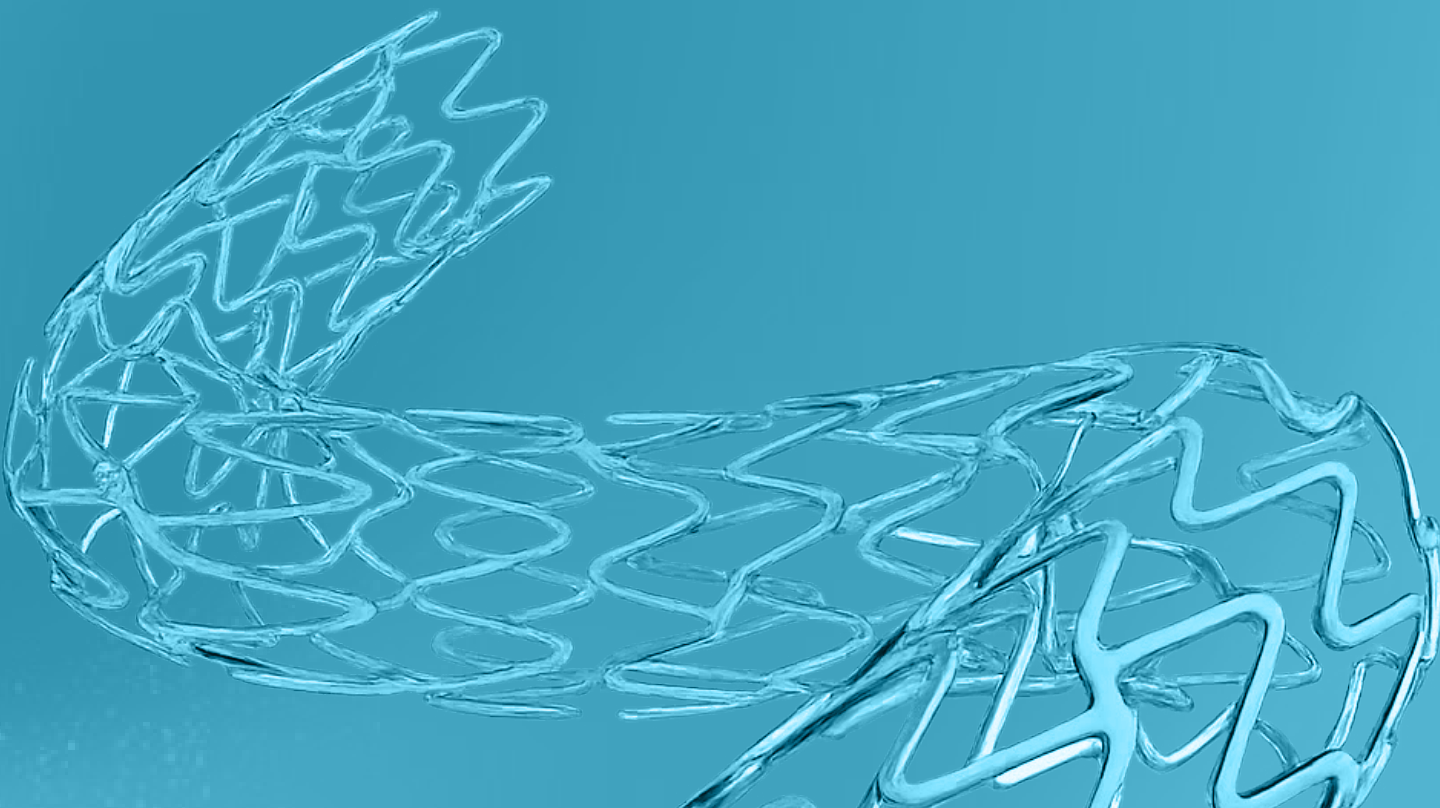
Spine & Orthopedic
Implants

Fixation
Systems

Facial and reconstructive
surgery

PRODUCTS AND SOLUTIONS

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03— Cardiovascular, Interventional & Critical Care

We offer pioneering and sophisticated technologies for interventional cardiology, neurovascular care, and hemodynamic monitoring. These solutions are specifically designed to support medical professionals in delivering precise and effective treatments for critical conditions.

OUR PRODUCTS:

- | | |
|---------------------------------------|---------------------------------------|
| Interventional Cardiology & Radiology | Structural Heart & Vascular Devices |
| Neurovascular Intervention | Pressure Monitoring & Diagnostic Kits |

PRODUCTS AND SOLUTIONS

Eastgate Medical Services offers a comprehensive portfolio of advanced medical products and solutions, meticulously designed to meet the diverse needs of the healthcare industry:



04— Aesthetic & Plastic Surgery

We provide a comprehensive range of surgical and energy-based technologies for body contouring, facial surgery, and skin tightening.

OUR PRODUCTS:

- Body Contouring & Skin Tightening
- Rhinoplasty & Facial Surgery
- Fat Grafting & Regenerative Surgery
- Liposuction Systems

For more detailed information on our
innovative solutions and products,
please visit our microsite

www.eastgate-aesthetics.com



Our Strategic Partners

Eastgate Medical is dedicated to forging robust and fruitful partnerships with global industry leaders to bring the best solutions to our customers. We are proud of our collaborations that solidify our position as a trusted distributor:



We are here to assist you and answer your inquiries. You can reach us through the following contact details:



@eastgate.medical



www.eastgatemedical.net



info@eastgatemedical.net



+974 4412826



+974 41406070



Barwa Avenue Street, Safwa Building, Block No. 26,
2nd Floor, Office No. 201, PO BOX 16283, Doha, Qatar

